On numbers alone, it was difficult to look beyond Mishcon de Reya’s outstanding performance for this award. In 2010-11 the firm posted a 37% jump in revenues to £65m. That’s formidable in any economic climate, let alone in a stagnant market. Management says the firm looks to be on course to hit £72m in the current financial year, paving the way for the very real possibility of reaching its £80m target in 2013.

Strategically, counterintuitive decisions have clearly paid off. Mishcons saw the global financial crisis as an opportunity to grow. Equity partners took a £319,000 hit on drawings in 2008 to enable the firm to invest for the future. With the cash this move freed up, the firm embarked on a prolific hiring spree, taking on 18 new partners to date.

Managing partner Kevin Gold has run the firm with admirable consistency and his right-hand-man, executive partner James Libson, is emphatic that the firm will continue to grow in the coming years. Last year proved a milestone year for Mishcon. We will watch with interest to see what it will do next.

‘Strategically, counterintuitive decisions have paid off. Mishcons saw the global financial crisis as an opportunity to grow.’
Congratulations

We are delighted to celebrate the success of Mishcon de Reya, winner of the ‘Law Firm of the Year’ award in this year’s Legal Business Awards, who has clearly demonstrated a level of dedication and commitment beyond the ordinary.

At RBS, these same values play a key part in the way we do business and that is why we are proud to support this event.

To find out more, contact James Tsolakis, Head of Legal Services, Professional Services, Corporate & Institutional Banking, on 020 7672 1845 or email james.tsolakis@rbs.co.uk