

## WINNER

# Quinn Emanuel Urquhart & Sullivan

## Richard East; Sue Prevezer QC

### *Continuing to dominate the global legal disputes market*

This firm's rise has already had a profound impact on the global legal market and Quinn's no-frills, high-end approach to law has re-written the rules on what US advisers can achieve in London after a startling run of growth.

2013 was another standout year for the firm globally and in the City. Quinn again posted record-breaking turnover performance and it is one of the two most profitable major firms in the world, with equity partners averaging \$4.44m in profits in 2012, up 6.61% on 2011 with turnover up 18% at \$852.6m. Net profit was up 17.37% to \$586.3m. Since 2005, firm revenues have increased over 400%.

In London, figures are just as impressive: in only its fourth full year of operations, the firm's UK turnover was £27.5m, an increase of 30% on the previous year. The vast majority of this was sourced from the London market, where it has acted on a string of big-ticket disputes.



(L-R) Quinn Emanuel's Richard East and Sue Prevezer QC with Martin Piers of Hudson Legal

## HIGHLY COMMENDED

### BRACEWELL & GIULIANI

#### Julian Nichol

With a spate of big-name lateral hires, including office managing partner Julian Nichol from Simmons & Simmons, City senior partner Jason Fox from Herbert Smith Freehills and Tracy London from Clifford Chance, this much-touted US energy specialist made a significant mark in the City in 2013.

### COVINGTON & BURLING

#### Louise Nash

This technology, regulatory and antitrust firm has ably demonstrated its core strengths in a depressed global transactional market, posting a 39% revenue increase between 2007 and 2012 against consistently strong gains in profitability. An unshowy but top-quality law firm.

### DECHERT

#### Jason Butwick

On the back of an aggressive lateral hiring spree in 2011 and 2012, Dechert has worked hard to raise its profile in the City during the last five years and

has recently shown signs of demonstrating its talents in London, contributing to the firm's overall revenue increase of 9%, while London revenues were up 44% year-on-year in 2012.

### GREENBERG TRAURIG MAHER

#### Paul Maher

Since opening in the City in 2009 the firm has grown by more than five times the size of its original launch team of three partners, picking up impressive client work along the way and turning a profit in an increasingly tough market.

### K&L GATES

#### Peter Kalis

K&L Gates had an extremely active 2013, expanding to a fifth continent through its combination with Australian firm Middletons; new offices in Seoul, Texas and Delaware; and making a push for full financial transparency with the unprecedented voluntary disclosure of its 2012 global financial results.

### KING & SPALDING

#### Garry Pegg

This firm has continued on its lateral hiring trend in London in 2013, taking partners from Bird & Bird and Mayer Brown, while financial results continue to stand out – it is the second-best performing law firm in the Global 100 from 2007 to 2012 in terms of revenue per lawyer.

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# HUDSON LEGAL CONGRATULATES

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Legal Business Awards 2014

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Our dedicated partner team provides support and advice to partners looking for their next challenge. We use our expertise and in-depth understanding of the legal marketplace to consult with the most successful law firms internationally, from Magic Circle and US firms to boutiques.

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